

monthly walnut sales report

february 25th, 2021

Chile | Crop & Supply

Metric tons (inshell equivalent)	Season				
	2020/21	2019/20	2018/19	2017/18	2016/17
Crop	136.000	139.226	129.386	110.464	80.103
less domestic sales	-4.000	-4.635	-4.027	-4.150	-4.000
Export crop	132.000	134.591	125.359	106.314	76.103
Carry-In	580	1.609	61	2.783	1.153
Total Export Supply	132.580	136.200	125.420	109.098	77.255

2020/21 vs.			
2019/20	2018/19	2017/18	2016/17
-2,3%	+5,1%	+23,1%	+69,8%
-13,7%	-0,7%	-3,6%	-0,0%
-1,9%	+5,3%	+24,2%	+73,5%
-64,0%	+854,4%	-79,2%	-49,7%
-2,7%	+5,7%	+21,5%	+71,6%

Chile | Sales | March to January

Metric tons (inshell equivalent)	Season				
	2020/21	2019/20	2018/19	2017/18	2016/17
USA Canada	0	0	0	0	437
Europe	66.142	59.574	54.526	48.266	28.615
Medium East India & Pakistan	41.175	50.377	46.910	44.548	29.640
Japan Korea	876	1.656	1.319	1.676	3.071
China & Hong Kong Vietnam	8.720	9.132	4.024	940	1.091
Others Asia & Pacific Rim	1.966	1.688	1.476	0	503
Mexico Central & South America	11.264	11.829	11.763	9.783	9.992
Others	0	0	-0	3.653	0
Total sales	130.143	134.256	120.018	108.865	73.349
Final inventory	2.437	1.944	5.402	232	3.907

2020/21 vs.			
2019/20	2018/19	2017/18	2016/17
+0,0%	+0,0%	+0,0%	-100,0%
+11,0%	+21,3%	+37,0%	+131,1%
-18,3%	-12,2%	-7,6%	+38,9%
-47,1%	-33,6%	-47,7%	-71,5%
-4,5%	+116,7%	+827,7%	+699,2%
+16,5%	+33,2%	+0,0%	+291,3%
-4,8%	-4,2%	+15,1%	+12,7%
-100,0%	-100,0%	-100,0%	+0,0%
-3,1%	+8,4%	+19,5%	+77,4%
+25,4%	-54,9%	+949,9%	-37,6%

Sales ÷ Crop	98,6%	99,8%	95,7%	102,4%	96,4%
Sales ÷ Supply	98,2%	98,6%	95,7%	99,8%	94,9%

Chile | Sales | September to January - Off Season

Metric tons (inshell equivalent)	Season				
	2020/21	2019/20	2018/19	2017/18	2016/17
Initial inventory	46.988	27.935	42.889	27.092	24.589
USA Canada	0	0	0	0	337
Europe	25.976	15.127	22.459	16.533	11.548
Medium East India & Pakistan	9.394	3.027	6.429	3.335	1.783
Japan Korea	201	369	347	251	556
China & Hong Kong Vietnam	1.297	661	810	43	91
Others Asia & Pacific Rim	595	383	768	0	142
Mexico Central & South America	7.087	6.424	6.674	5.634	6.225
Others	0	0	0	1.065	0
Total sales	44.551	25.992	37.487	26.860	20.682

2020/21 vs.			
2019/20	2018/19	2017/18	2016/17
+68,2%	+9,6%	+73,4%	+91,1%
+0,0%	+0,0%	+0,0%	-100,0%
+71,7%	+15,7%	+57,1%	+124,9%
+210,3%	+46,1%	+181,7%	+426,7%
-45,6%	-42,1%	-19,8%	-63,9%
+96,2%	+60,2%	+2927,3%	+1332,0%
+55,3%	-22,5%	+0,0%	+320,3%
+10,3%	+6,2%	+25,8%	+13,8%
+0,0%	+0,0%	-100,0%	+0,0%
+71,4%	+18,8%	+65,9%	+115,4%

Sales ÷ Crop	33,8%	19,3%	29,9%	25,3%	27,2%
Sales ÷ Supply	33,6%	19,1%	29,9%	24,6%	26,8%
Sales ÷ Initial inventory	94,8%	93,0%	87,4%	99,1%	84,1%

inshell + shelled

California | Crop & Supply

Metric tons (inshell equivalent)	Season				
	2020/21	2019/20	2018/19	2017/18	2016/17
Crop	707.605	590.333	610.285	569.529	620.822
Carry-In	58.046	60.037	57.642	50.781	59.121
Total Supply	765.651	650.370	667.926	620.310	679.943

2020/21 vs.			
2019/20	2018/19	2017/18	2016/17
+19,9%	+15,9%	+24,2%	+14,0%
-3,3%	+0,7%	+14,3%	-1,8%
+17,7%	+14,6%	+23,4%	+12,6%

California | Sales | September to January - On Season

Metric tons (inshell equivalent)	Season				
	2020/21	2019/20	2018/19	2017/18	2016/17
USA Canada	110.805	109.704	107.739	99.868	103.979
Europe	86.151	95.715	82.238	91.715	96.826
Medium East India & Pakistan	112.415	74.350	94.631	65.189	95.972
Japan Korea	30.104	25.241	26.890	33.220	29.770
China & Hong Kong Vietnam	7.403	5.355	10.156	17.773	37.169
Others Asia & Pacific Rim	11.258	9.645	10.428	10.573	11.032
Mexico Central & South America	228	400	188	282	406
Others	3.741	1.706	2.416	2.686	3.944
Total	362.106	322.116	334.686	321.307	379.098
Final inventory	403.546	328.253	333.240	299.003	300.845

2020/21 vs.			
2019/20	2018/19	2017/18	2016/17
+1,0%	+2,8%	+11,0%	+6,6%
-10,0%	+4,8%	-6,1%	-11,0%
+51,2%	+18,8%	+72,4%	+17,1%
+19,3%	+12,0%	-9,4%	+1,1%
+38,3%	-27,1%	-58,3%	-80,1%
+16,7%	+8,0%	+6,5%	+2,0%
-42,9%	+21,4%	-19,0%	-43,8%
+119,3%	+54,9%	+39,3%	-5,2%
+12,4%	+8,2%	+12,7%	-4,5%
+22,9%	+21,1%	+35,0%	+34,1%

Sales ÷ Crop	51,2%	54,6%	54,8%	56,4%	61,1%
Sales ÷ Supply	47,3%	49,5%	50,1%	51,8%	55,8%

California + Chile | Sales | September to January

Metric tons (inshell equivalent)	California Season				
	2020/21	2019/20	2018/19	2017/18	2016/17
Joint starting inventory	812.639	678.305	710.815	647.402	704.532
USA Canada	110.805	109.704	107.739	99.868	104.316
Europe	112.127	110.842	104.697	108.247	108.374
Medium East India & Pakistan	121.808	77.377	101.060	68.524	97.755
Japan Korea	30.305	25.611	27.237	33.471	30.326
China & Hong Kong Vietnam	8.701	6.016	10.966	17.816	37.260
Others Asia & Pacific Rim	11.853	10.028	11.196	10.573	11.173
Mexico Central & South America	7.316	6.824	6.862	5.916	6.631
Others	3.741	1.706	2.416	3.751	3.944
Total sales	406.656	348.108	372.173	348.166	399.781
Joint ending inventory	405.983	330.197	338.642	299.236	304.751

2020/21 vs.			
2019/20	2018/19	2017/18	2016/17
+19,8%	+14,3%	+25,5%	+15,3%
+1,0%	+2,8%	+11,0%	+6,2%
+1,2%	+7,1%	+3,6%	+3,5%
+57,4%	+20,5%	+77,8%	+24,6%
+18,3%	+11,3%	-9,5%	-0,1%
+44,6%	-20,7%	-51,2%	-76,6%
+18,2%	+5,9%	+12,1%	+6,1%
+7,2%	+6,6%	+23,7%	+10,3%
+119,3%	+54,9%	-0,3%	-5,2%
+16,8%	+9,3%	+16,8%	+1,7%
+23,0%	+19,9%	+35,7%	+33,2%

Sales ÷ Starting inventory	50,0%	51,3%	52,4%	53,8%	56,7%
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monthly inshell walnut sales report

february 25th, 2021

Chile | Crop & Supply

Metric tons	Season				
	2020/21	2019/20	2018/19	2017/18	2016/17
Export crop	65.757	73.910	65.846	56.122	35.029
Carry-In	0	0	0	0	0
Total Export Supply	65.757	73.910	65.846	56.122	35.029
% Crop inshell	50%	55%	53%	53%	46%

2020/21 vs.			
2019/20	2018/19	2017/18	2016/17
-11,0%	-0,1%	+17,2%	+87,7%
+0,0%	+0,0%	+0,0%	+0,0%
-11,0%	-0,1%	+17,2%	+87,7%

Chile | Sales | March to January

Metric tons	Season				
	2020/21	2019/20	2018/19	2017/18	2016/17
USA Canada	0	0	0	0	9
Europe	18.394	15.912	14.721	12.201	6.509
Medium East India & Pakistan	35.604	46.602	43.991	40.598	26.033
Japan Korea	0	0	0	0	30
China & Hong Kong Vietnam	8.720	8.793	3.731	940	1.027
Others Asia & Pacific Rim	1.114	913	1.006	0	0
Mexico Central & South America	1.926	1.639	2.085	1.219	1.240
Others	0	0	0	1.236	0
Total sales	65.757	73.860	65.533	56.194	34.847
Final inventory	0	50	312	-72	182
Sales ÷ Crop	100,0%	99,9%	99,5%	100,1%	99,5%
Sales ÷ Supply	100,0%	99,9%	99,5%	100,1%	99,5%

2020/21 vs.			
2019/20	2018/19	2017/18	2016/17
+0,0%	+0,0%	+0,0%	-100,0%
+15,6%	+25,0%	+50,8%	+182,6%
-23,6%	-19,1%	-12,3%	+36,8%
+0,0%	+0,0%	+0,0%	-100,0%
-0,8%	+133,7%	+827,7%	+749,1%
+22,0%	+10,8%	+0,0%	+0,0%
+17,5%	-7,6%	+58,0%	+55,3%
+0,0%	+0,0%	-100,0%	+0,0%
-11,0%	+0,3%	+17,0%	+88,7%
-100,0%	-100,0%	-100,0%	-100,0%

Chile | Sales | September to January - Off Season

Metric tons	Season				
	2020/21	2019/20	2018/19	2017/18	2016/17
Initial inventory	12.159	4.497	9.801	4.463	2.171
USA Canada	0	0	0	0	0
Europe	3.795	1.001	2.943	1.237	516
Medium East India & Pakistan	6.016	2.042	4.346	2.359	500
Japan Korea	0	0	0	0	10
China & Hong Kong Vietnam	1.297	619	563	43	79
Others Asia & Pacific Rim	93	104	498	0	0
Mexico Central & South America	958	679	1.138	844	884
Others	0	0	0	52	0
Total sales	12.159	4.446	9.488	4.535	1.990
Sales ÷ Crop	18,5%	6,0%	14,4%	8,1%	5,7%
Sales ÷ Supply	18,5%	6,0%	14,4%	8,1%	5,7%
Sales ÷ Initial inventory	100,0%	98,9%	96,8%	101,6%	91,6%

2020/21 vs.			
2019/20	2018/19	2017/18	2016/17
+170,4%	+24,1%	+172,5%	+460,0%
+0,0%	+0,0%	+0,0%	+0,0%
+279,0%	+29,0%	+206,8%	+635,1%
+194,6%	+38,4%	+155,1%	+1103,8%
+0,0%	+0,0%	+0,0%	-100,0%
+109,5%	+130,5%	+2927,2%	+1537,0%
-10,8%	-81,3%	+0,0%	+0,0%
+41,0%	-15,9%	+13,5%	+8,3%
+0,0%	+0,0%	-100,0%	+0,0%
+173,5%	+28,1%	+168,1%	+511,1%



California | Crop & Supply

Metric tons	Season				
	2020/21	2019/20	2018/19	2017/18	2016/17
Crop	175.000	130.183	153.325	138.043	178.161
Carry-In	2.558	1.192	1.564	961	1.699
Total Supply	177.558	131.375	154.889	139.004	179.860
% Crop inshell	25%	22%	25%	24%	29%

2020/21 vs.			
2019/20	2018/19	2017/18	2016/17
+34,4%	+14,1%	+26,8%	-1,8%
+114,5%	+63,5%	+166,3%	+50,6%
+35,2%	+14,6%	+27,7%	-1,3%

California | Sales | September to January - On Season

Metric tons	Season				
	2020/21	2019/20	2018/19	2017/18	2016/17
USA Canada	5.635	4.821	7.156	8.394	5.461
Europe	32.041	35.854	33.686	34.792	40.829
Medium East India & Pakistan	87.704	61.457	73.298	54.839	75.879
Japan Korea	458	382	302	604	522
China & Hong Kong Vietnam	6.459	4.250	7.766	15.737	32.603
Others Asia & Pacific Rim	230	257	760	206	288
Mexico Central & South America	228	396	168	82	241
Others	2.082	778	1.155	1.128	1.963
Total	134.838	108.197	124.291	115.782	157.785
Final inventory	42.721	23.178	30.598	23.221	22.075

2020/21 vs.			
2019/20	2018/19	2017/18	2016/17
+16,9%	-21,3%	-32,9%	+3,2%
-10,6%	-4,9%	-7,9%	-21,5%
+42,7%	+19,7%	+59,9%	+15,6%
+19,8%	+51,4%	-24,2%	-12,3%
+52,0%	-16,8%	-59,0%	-80,2%
-10,7%	-69,8%	+11,5%	-20,1%
-42,4%	+36,0%	+177,5%	-5,3%
+167,5%	+80,2%	+84,6%	+6,1%
+24,6%	+8,5%	+16,5%	-14,5%
+84,3%	+39,6%	+84,0%	+93,5%

Sales ÷ Crop	77,1%	83,1%	81,1%	83,9%	88,6%
Sales ÷ Supply	75,9%	82,4%	80,2%	83,3%	87,7%

California + Chile | Sales | September to January

Metric tons	California Season				
	2020/21	2019/20	2018/19	2017/18	2016/17
Joint starting inventory	189.717	135.872	164.690	143.466	182.031
USA Canada	5.635	4.821	7.156	8.394	5.461
Europe	35.836	36.856	36.628	36.029	41.346
Medium East India & Pakistan	93.720	63.499	77.644	57.198	76.378
Japan Korea	458	382	302	604	532
China & Hong Kong Vietnam	7.757	4.869	8.329	15.779	32.682
Others Asia & Pacific Rim	323	362	1.258	206	288
Mexico Central & South America	1.186	1.075	1.306	926	1.125
Others	2.082	778	1.155	1.180	1.963
Total sales	146.997	112.643	133.780	120.317	159.775
Joint ending inventory	42.721	23.229	30.910	23.149	22.256

2020/21 vs.			
2019/20	2018/19	2017/18	2016/17
+39,6%	+15,2%	+32,2%	+4,2%
+16,9%	-21,3%	-32,9%	+3,2%
-2,8%	-2,2%	-0,5%	-13,3%
+47,6%	+20,7%	+63,9%	+22,7%
+19,8%	+51,4%	-24,2%	-13,9%
+59,3%	-6,9%	-50,8%	-76,3%
-10,7%	-74,3%	+56,7%	+12,3%
+10,3%	-9,2%	+28,0%	+5,4%
+167,5%	+80,2%	+76,5%	+6,1%
+30,5%	+9,9%	+22,2%	-8,0%
+83,9%	+38,2%	+84,5%	+92,0%

Sales ÷ Starting inventory	77,5%	82,9%	81,2%	83,9%	87,8%
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monthly shelled walnut sales report

february 25th, 2021

Chile | Crop & Supply

Metric tons (inshell equivalent)	Season				
	2020/21	2019/20	2018/19	2017/18	2016/17
Export crop	66.243	60.681	59.513	50.192	41.074
Carry-In	580	1.609	61	2.783	1.153
Total Export Supply	66.823	62.290	59.574	52.975	42.226
% Crop shelled	50%	45%	47%	47%	54%

2020/21 vs.			
2019/20	2018/19	2017/18	2016/17
+9,2%	+11,3%	+32,0%	+61,3%
-64,0%	+854,4%	-79,2%	-49,7%
+7,3%	+12,2%	+26,1%	+58,2%

Chile | Sales | March to January

Metric tons (inshell equivalent)	Season				
	2020/21	2019/20	2018/19	2017/18	2016/17
USA Canada	0	0	0	0	428
Europe	47.748	43.663	39.805	36.065	22.106
Medium East India & Pakistan	5.572	3.775	2.919	3.950	3.608
Japan Korea	876	1.656	1.319	1.676	3.041
China & Hong Kong Vietnam	0	338	293	0	64
Others Asia & Pacific Rim	852	775	470	0	503
Mexico Central & South America	9.338	10.190	9.678	8.564	8.752
Others	0	0	-0	2.417	0
Total sales	64.385	60.397	54.484	52.671	38.501
Final inventory	2.437	1.893	5.090	304	3.725
Sales ÷ Crop	97,2%	99,5%	91,5%	104,9%	93,7%
Sales ÷ Supply	96,4%	97,0%	91,5%	99,4%	91,2%

2020/21 vs.			
2019/20	2018/19	2017/18	2016/17
+0,0%	+0,0%	+0,0%	-100,0%
+9,4%	+20,0%	+32,4%	+116,0%
+47,6%	+90,8%	+41,0%	+54,4%
-47,1%	-33,6%	-47,7%	-71,2%
-100,0%	-100,0%	+0,0%	-100,0%
+10,0%	+81,3%	+0,0%	+69,6%
-8,4%	-3,5%	+9,0%	+6,7%
-100,0%	-100,0%	-100,0%	+0,0%
+6,6%	+18,2%	+22,2%	+67,2%
+28,7%	-52,1%	+700,7%	-34,6%

Chile | Sales | September to January - Off Season

Metric tons (inshell equivalent)	Season				
	2020/21	2019/20	2018/19	2017/18	2016/17
Initial inventory	34.829	23.439	33.088	22.629	22.418
USA Canada	0	0	0	0	337
Europe	22.181	14.126	19.517	15.295	11.031
Medium East India & Pakistan	3.378	985	2.083	976	1.284
Japan Korea	201	369	347	251	546
China & Hong Kong Vietnam	0	42	247	0	11
Others Asia & Pacific Rim	502	279	270	0	142
Mexico Central & South America	6.130	5.745	5.535	4.790	5.341
Others	0	0	0	1.013	0
Total sales	32.392	21.545	27.998	22.325	18.693
Sales ÷ Crop	48,9%	35,5%	47,0%	44,5%	45,5%
Sales ÷ Supply	48,5%	34,6%	47,0%	42,1%	44,3%
Sales ÷ Initial inventory	93,0%	91,9%	84,6%	98,7%	83,4%

2020/21 vs.			
2019/20	2018/19	2017/18	2016/17
+48,6%	+5,3%	+53,9%	+55,4%
+0,0%	+0,0%	+0,0%	-100,0%
+57,0%	+13,7%	+45,0%	+101,1%
+243,1%	+62,2%	+246,0%	+163,1%
-45,6%	-42,1%	-19,8%	-63,2%
-99,9%	-100,0%	+0,0%	-99,8%
+80,1%	+85,9%	+0,0%	+254,5%
+6,7%	+10,7%	+28,0%	+14,8%
+0,0%	+0,0%	-100,0%	+0,0%
+50,3%	+15,7%	+45,1%	+73,3%

California | Crop & Supply

Metric tons (inshell equivalent)	Season				
	2020/21	2019/20	2018/19	2017/18	2016/17
Crop	532.605	460.150	456.960	431.487	442.661
Carry-In	55.488	58.844	56.077	49.820	57.422
Total Supply	588.093	518.994	513.037	481.306	500.083
% Crop shelled	75%	78%	75%	76%	71%

2020/21 vs.			
2019/20	2018/19	2017/18	2016/17
+15,7%	+16,6%	+23,4%	+20,3%
-5,7%	-1,1%	+11,4%	-3,4%
+13,3%	+14,6%	+22,2%	+17,6%

California | Sales | September to January - On Season

Metric tons (inshell equivalent)	Season				
	2020/21	2019/20	2018/19	2017/18	2016/17
USA Canada	105.170	104.883	100.583	91.474	98.518
Europe	54.110	59.861	48.553	56.923	55.997
Medium East India & Pakistan	24.710	12.893	21.333	10.350	20.093
Japan Korea	29.647	24.859	26.588	32.616	29.248
China & Hong Kong Vietnam	944	1.105	2.391	2.037	4.567
Others Asia & Pacific Rim	11.028	9.387	9.667	10.367	10.744
Mexico Central & South America	0	4	20	199	165
Others	1.659	928	1.260	1.559	1.982
Total	227.268	213.920	210.395	205.524	221.313
Final inventory	360.825	305.075	302.642	275.782	278.770

2020/21 vs.			
2019/20	2018/19	2017/18	2016/17
+0,3%	+4,6%	+15,0%	+6,8%
-9,6%	+11,4%	-4,9%	-3,4%
+91,7%	+15,8%	+138,7%	+23,0%
+19,3%	+11,5%	-9,1%	+1,4%
-14,5%	-60,5%	-53,6%	-79,3%
+17,5%	+14,1%	+6,4%	+2,6%
-100,0%	-100,0%	-100,0%	-100,0%
+78,8%	+31,6%	+6,5%	-16,3%
+6,2%	+8,0%	+10,6%	+2,7%
+18,3%	+19,2%	+30,8%	+29,4%

Sales ÷ Crop	42,7%	46,5%	46,0%	47,6%	50,0%
Sales ÷ Supply	38,6%	41,2%	41,0%	42,7%	44,3%

California + Chile | Sales | September to January

Metric tons (inshell equivalent)	California Season				
	2020/21	2019/20	2018/19	2017/18	2016/17
Joint starting inventory	622.922	542.433	546.125	503.936	522.501
USA Canada	105.170	104.883	100.583	91.474	98.855
Europe	76.291	73.987	68.069	72.218	67.028
Medium East India & Pakistan	28.088	13.877	23.416	11.326	21.377
Japan Korea	29.848	25.229	26.934	32.867	29.794
China & Hong Kong Vietnam	944	1.147	2.638	2.037	4.578
Others Asia & Pacific Rim	11.530	9.666	9.937	10.367	10.886
Mexico Central & South America	6.130	5.749	5.555	4.989	5.506
Others	1.659	928	1.260	2.571	1.982
Total sales	259.660	235.465	238.393	227.849	240.006
Joint ending inventory	363.262	306.968	307.732	276.087	282.495

2020/21 vs.			
2019/20	2018/19	2017/18	2016/17
+14,8%	+14,1%	+23,6%	+19,2%
+0,3%	+4,6%	+15,0%	+6,4%
+3,1%	+12,1%	+5,6%	+13,8%
+102,4%	+20,0%	+148,0%	+31,4%
+18,3%	+10,8%	-9,2%	+0,2%
-17,7%	-64,2%	-53,6%	-79,4%
+19,3%	+16,0%	+11,2%	+5,9%
+6,6%	+10,3%	+22,9%	+11,3%
+78,8%	+31,6%	-35,5%	-16,3%
+10,3%	+8,9%	+14,0%	+8,2%
+18,3%	+18,0%	+31,6%	+28,6%

Sales ÷ Starting inventory	41,7%	43,4%	43,7%	45,2%	45,9%
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walnut sales forecast

february 25th, 2021

California walnut sales forecast

Metric tons [inshell equivalent]													January		
	SEP	OCT	NOV	DIC	ENE	FEB	MAR	ABR	MAY	JUN	JUL	AGO	TOTAL	FCST	DIF.
USA Canada	20.064	28.957	28.743	18.519	14.522	18.778	23.301	22.329	20.433	21.679	19.980	23.196	260.501	19.524	-5.002
Europe	3.527	30.437	18.687	18.921	14.579	18.078	18.610	13.196	12.444	7.807	4.531	1.493	162.310	19.527	-4.948
Medium East India & Pakistan	910	26.086	44.579	25.474	15.365	13.181	8.582	3.934	1.617	1.147	689	881	142.445	16.388	-1.023
Japan Korea	1.146	4.275	7.501	8.948	8.235	7.763	10.343	8.754	6.650	5.063	1.890	2.112	72.679	8.338	-104
China & Hong Kong Vietnam	25	1.012	2.625	2.520	1.221	2.795	2.162	1.057	651	460	339	446	15.313	2.696	-1.475
Others Asia & Pacific Rim	634	2.455	2.304	3.376	2.488	2.596	4.173	1.965	1.845	1.591	1.033	903	25.363	2.734	-246
Mexico Central & South America	0	28	40	140	20	16	52	0	28	169	24	13	530	82	-62
Others	122	809	1.213	1.053	545	519	510	323	230	202	149	100	5.773	549	-4
Total sales by market	26.428	94.059	105.693	78.951	56.974	63.726	67.732	51.555	43.898	38.119	28.636	29.143	684.915	69.839	-12.865
Initial stock	765.651	739.223	645.164	539.471	460.520	403.546	339.820	272.088	220.532	176.634	138.515	109.880	765.651	460.520	0
Final stock (2020/21)	739.223	645.164	539.471	460.520	403.546	339.820	272.088	220.532	176.634	138.515	109.880	80.736	80.736	390.681	12.865
Final stock [2019/20]	646.696	563.874	476.447	406.129	336.213	276.501	219.224	173.674	138.516	107.715	82.753	60.037			
Final stock [2018/19]	627.918	541.358	450.480	386.211	330.313	279.221	222.909	180.843	147.557	112.572	85.279	58.046			

Chilean walnut sales forecast

Metric tons [inshell equivalent]													January		
	SEP	OCT	NOV	DIC	ENE	FEB	MAR	ABR	MAY	JUN	JUL	AGO	TOTAL	FCST	DIF.
USA Canada	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Europe	8.823	7.435	3.475	3.521	2.723	689	380	2.428	6.511	12.175	10.721	9.816	68.697	726	1.997
Medium East India & Pakistan	3.940	2.108	1.542	1.086	717	62	536	9.443	16.486	11.084	6.307	5.214	58.525	11	706
Japan Korea	99	51	0	51	0	52	4	134	223	126	203	268	1.212	0	0
China & Hong Kong Vietnam	1.189	88	20	0	0	15	15	811	1.317	2.684	2.709	3.143	11.991	10	-10
Others Asia & Pacific Rim	206	173	151	27	38	15	7	0	442	520	400	354	2.334	99	-62
Mexico Central & South America	1.707	2.155	1.670	835	721	339	295	515	937	931	1.348	1.424	12.878	411	309
Others	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total sales by market	15.964	12.010	6.857	5.521	4.199	1.172	1.238	13.332	25.916	27.520	21.688	20.220	155.636	1.258	2.940
Initial stock	46.988	31.024	19.014	12.157	6.636	2.437	1.266	148.776	135.445	109.528	82.008	60.320	46.988	4.636	2.000
Crop of the year [for exports]	0	0	0	0	0	0	148.749	0	0	0	0	0	148.749	0	0
Final stock (2020/21)	31.024	19.014	12.157	6.636	2.437	1.266	148.776	135.445	109.528	82.008	60.320	40.101	40.101	3.378	-940
Final stock [2019/20]	18.235	12.955	6.574	3.305	1.944	948	125.974	119.062	98.952	79.471	59.732	40.988			
Final stock [2018/19]	29.672	19.792	13.399	8.397	5.402	2.742	134.656	118.147	93.381	65.013	45.716	27.935			

California + Chile

Metric tons [inshell equivalent]													January		
	SEP	OCT	NOV	DIC	ENE	FEB	MAR	ABR	MAY	JUN	JUL	AGO	TOTAL	FCST	DIF.
Total sales	42.392	106.069	112.550	84.472	61.173	64.898	68.970	64.887	69.814	65.639	50.324	49.363	840.551	71.097	-9.925
Final stock (2020/21)	770.247	664.178	551.628	467.156	405.983	341.085	420.864	355.977	286.162	220.523	170.200	120.837	120.837	394.059	11.925
Final stock [2019/20]	664.932	576.829	483.022	409.434	338.157	277.449	345.198	292.736	237.468	187.186	142.485	101.025			
Final stock [2018/19]	657.590	561.150	463.879	394.608	335.715	281.963	357.565	298.991	240.938	177.585	130.996	85.982			